

Option Analysis

From: 10/01/2008 To: 06/15/2009

		# of Cases	Quantity	%	Average Cost
210	AMBULANCE, TYPE I-AD, CONV. CAB-CHASIS, ADDITIONAL D	43	20		146,906.97
	K05 BASIC MEDICAL PACKAGE	32	16	80.00%	
	K01 ALS CONFIGURATION	30	15	75.00%	
	AES AUTO-EJECT SHORELINE	23	14	70.00%	
	PLV POWER LOCKS ON BODY	29	14	70.00%	
	K34 LINEAR UPPER FRONT WARNING LIGHTS	24	13	65.00%	
	K15C REFLECTIVE CHEVRON ON REAR	21	12	60.00%	
	AWD OEM ALL WHEEL DRIVE	23	11	55.00%	
	K21 SEVERE WEATHER INSULATION PACKAGE	23	11	55.00%	
	K43 DAVID CLARKE INTERCOM SYSTEM	17	10	50.00%	
	RKE REMOTE KEYLESS ENTRY	21	10	50.00%	
	K27 TEMPERATURE CONTROLLED DRUG COMPARTMENT	18	9	45.00%	
	DAOH AIR HORNS, DUAL, FENDER MOUNT	11	8	40.00%	
	K28 CAST ALUMINUM EMERGENCY LIGHT HOUSINGS	12	8	40.00%	
	K46 "H" 02 CYLINDER RACK	15	8	40.00%	
	K49 110/12 Volt Heat & AC Combination Unit	17	8	40.00%	
	LEDI LED PATIENT COMPARTMENT LIGHTING	10	8	40.00%	
	SL SPOTLIGHT	13	8	40.00%	
	SRP RUSTPROOFING per FED-STD 297E	17	7	35.00%	
	UCT UNDERCOATING	13	7	35.00%	
	CBU BACKUP CAMERA	13	6	30.00%	
	CPD SEE THROUGH DOOR ILO ROLL UP DOOR	12	6	30.00%	
	CPT PAINT-CUSTOM COLOR	18	6	30.00%	
	K07 DELETE COT, FURNISH MOUNT ONLY (REQ K05)	8	6	30.00%	
	K15A SHIP LOOSE, ALL EXTERIOR MARKINGS, LETTERING & E	18	6	30.00%	
	K15B DELETE REFLECTIVE ORANGE BELT--ADD REFLECTIVE	12	6	30.00%	
	RBV RUNNING BOARDS	9	6	30.00%	
	AT ALL TERRAIN TIRE TREAD	5	5	25.00%	
	1611 OEM EXPORT DOCUMENT FEE	9	4	20.00%	
	ALW ALUMINUM WHEELS	12	4	20.00%	
	K06F OPTIONAL STRYKER POWER PRO XT COT (ILO 93ES)	12	4	20.00%	
	K09 INVERTER, VANNER 1000 WATT (INCLUDED IN K05)	11	4	20.00%	
	K19 DELPHI BU-31 HC-700 BATTERIES ILO OEM BATTERIES	8	4	20.00%	
	K41 POLISHED CAST ALUMINUM FENDERETTE	5	4	20.00%	
	K50 120VAC HEATER UNDER ATENDANT'S SEAT	10	4	20.00%	
	K53 DELETE LONG-BOARDS, SHORT-BOARDS, AND STRAPS	7	4	20.00%	
	SROV Reverse Obstacle Sensor	7	4	20.00%	
	CR CRUISE CONTROL	10	3	15.00%	
	DSS2 DRIVER & PASSENGER'S SEAT, SUSPENSION TYPE	9	3	15.00%	
	FTH FRONT TOW HOOKS	2	3	15.00%	
	K04 CPR SIDE SEAT w/ ORD	9	3	15.00%	
	K06A OPTIONAL FERNO-WASHINGTON 93H COT (ILO 93ES)	4	3	15.00%	
	K13 NATO LITTER ACCOMMODATIONS ON SQUAD BENCH	4	3	15.00%	
	K37 ADDITIONAL 12 VDC POWER LEAD FOR PORTABLE EQPI	4	3	15.00%	
	MIL DATA PLATE AND DD250	6	3	15.00%	
	PSM PARTS AND SERVICE MANUALS	7	3	15.00%	
	PWL POWER WINDOWS & DOOR LOCKS	10	3	15.00%	
	SDP SKIRT, DIAMOND PLATE	3	3	15.00%	

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STA	SPARE TIRE ASSEMBLY	2	3	15.00%	
K31	AUTOMATIC TIRE CHAINS	7	2	10.00%	
K32	ADDITIONAL ANTENNA & POWER LEAD (2 ARE STD)	6	2	10.00%	
K51	OPTICOM DEVICE	5	2	10.00%	
TT	ALL TERRAIN TREAD--REAR TIRES ONLY	5	2	10.00%	
CBU4	4 WAY CAMERA SYSTEM	2	1	5.00%	
K14	VOICE INTERCOM	1	1	5.00%	
K06B	OPTIONAL STRYKER EZ-PRO III COT (ILO 93ES)	1	0	.00%	
K06D	OPTIONAL STRYKER MX PRO R3 COT (ILO 93ES)	1	0	.00%	
K35	INCREASED HP ENGINE	1	0	.00%	

Option Analysis

From: 10/01/2008 To: 06/15/2009

		# of Cases	Quantity	%	Average Cost
211	AMBULANCE, TYPE I, CONV. CAB CHASIS W/ NARROW MODL	87	82		99,238.35
	AES AUTO-EJECT SHORELINE	67	66	80.49%	
	STA SPARE TIRE ASSEMBLY	64	63	76.83%	
	TJ TOOLS-TIRE REMOVAL AND JACK	64	63	76.83%	
	K19 DELPHI BU-31 HC-700 BATTERIES ILO OEM BATTERIES	60	60	73.17%	
	SRP RUSTPROOFING per FED-STD 297E	47	52	63.41%	
	K05 BASIC MEDICAL PACKAGE	61	49	59.76%	
	K28 CAST ALUMINUM EMERGENCY LIGHT HOUSINGS	41	45	54.88%	
	AWD OEM ALL WHEEL DRIVE	47	43	52.44%	
	K50 120VAC HEATER UNDER ATENDANT'S SEAT	40	43	52.44%	
	MIL DATA PLATE AND DD250	44	37	45.12%	
	PSM PARTS AND SERVICE MANUALS	44	37	45.12%	
	K15 RED CROSS MARKINGS	44	36	43.90%	
	K21 SEVERE WEATHER INSULATION PACKAGE	32	35	42.68%	
	K09 INVERTER, VANNER 1000 WATT (INCLUDED IN K05)	26	33	40.24%	
	K14 VOICE INTERCOM	41	30	36.59%	
	K15B DELETE REFLECTIVE ORANGE BELT--ADD REFLECTIVE	23	29	35.37%	
	FTH FRONT TOW HOOKS	26	28	34.15%	
	RKE REMOTE KEYLESS ENTRY	21	28	34.15%	
	K02A ELECTRIC SHIFT FOUR WHEEL DRIVE (REQUIRES AWD)	26	24	29.27%	
	1611 OEM EXPORT DOCUMENT FEE	28	19	23.17%	
	K06D OPTIONAL STRYKER MX PRO R3 COT (ILO 93ES)	22	17	20.73%	
	K34 LINEAR UPPER FRONT WARNING LIGHTS	19	15	18.29%	
	SL SPOTLIGHT	16	15	18.29%	
	UCT UNDERCOATING	19	15	18.29%	
	LEDI LED PATIENT COMPARTMENT LIGHTING	13	13	15.85%	
	AT ALL TERRAIN TIRE TREAD	16	12	14.63%	
	K37 ADDITIONAL 12 VDC POWER LEAD FOR PORTABLE EQUI	10	12	14.63%	
	PWL POWER WINDOWS & DOOR LOCKS	12	12	14.63%	
	K51 OPTICOM DEVICE	11	11	13.41%	
	SROV Reverse Obstacle Sensor	15	11	13.41%	
	CRS CALIFORNIA STEADY RED	9	9	10.98%	
	K96 96 INCH WIDE BODY	9	9	10.98%	
	RBV RUNNING BOARDS	8	9	10.98%	
	K43 DAVID CLARKE INTERCOM SYSTEM	8	8	9.76%	
	SDP SKIRT, DIAMOND PLATE	7	8	9.76%	
	AP ADJUSTABLE OPERATING PEDALS	6	7	8.54%	
	CBU BACKUP CAMERA	6	7	8.54%	
	CR CRUISE CONTROL	6	7	8.54%	
	K13 NATO LITTER ACCOMMODATIONS ON SQUAD BENCH	8	7	8.54%	
	K15C REFLECTIVE CHEVRON ON REAR	6	7	8.54%	
	CPD SEE THROUGH DOOR ILO ROLL UP DOOR	8	6	7.32%	
	K10 NCG O2 OUTLETS IN LIEU OF OHIO STYLE O2 OUTLETS	9	5	6.10%	
	K32 ADDITIONAL ANTENNA & POWER LEAD (2 ARE STD)	4	4	4.88%	
	K15D DELETE ALL EXTERIOR MARKINGS	3	3	3.66%	
	DR DELETE RADIO	2	2	2.44%	
	K15A SHIP LOOSE, ALL EXTERIOR MARKINGS, LETTERING & E	3	2	2.44%	
	PSMA AIR FORCE ONLY, 2 Sets PSM, Ship To WR ALC/LEET	2	2	2.44%	

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		# of Cases	Quantity	%	Average Cost
	K06F	OPTIONAL STRYKER POWER PRO XT COT (ILO 93ES)	2	1	1.22%
	K40	SERVICE BEFORE OVERSEAS DELIVERY	1	1	1.22%
	K53	DELETE LONG-BOARDS, SHORT-BOARDS, AND STRAPS	2	1	1.22%
	PLV	POWER LOCKS ON BODY	2	1	1.22%
	TT	ALL TERRAIN TREAD--REAR TIRES ONLY	2	1	1.22%
213	AMBULANCE, TYPE III, CUTAWAY C&C W/ NARROW MODULA		16	18	99,056.89
	K05	BASIC MEDICAL PACKAGE	15	17	94.44%
	K34	LINEAR UPPER FRONT WARNING LIGHTS	3	7	38.89%
	K14	VOICE INTERCOM	3	6	33.33%
	K19	DELPHI BU-31 HC-700 BATTERIES ILO OEM BATTERIES	6	6	33.33%
	AES	AUTO-EJECT SHORELINE	3	5	27.78%
	SRP	RUSTPROOFING per FED-STD 297E	8	5	27.78%
	K01	ALS CONFIGURATION	2	4	22.22%
	K06D	OPTIONAL STRYKER MX PRO R3 COT (ILO 93ES)	4	4	22.22%
	K07	DELETE COT, FURNISH MOUNT ONLY (REQ K05)	4	4	22.22%
	K15C	REFLECTIVE CHEVRON ON REAR	3	4	22.22%
	K96	96 INCH WIDE BODY	2	4	22.22%
	SL	SPOTLIGHT	3	4	22.22%
	AT	ALL TERRAIN TIRE TREAD	4	3	16.67%
	K06F	OPTIONAL STRYKER POWER PRO XT COT (ILO 93ES)	1	3	16.67%
	K21	SEVERE WEATHER INSULATION PACKAGE	3	3	16.67%
	K43	DAVID CLARKE INTERCOM SYSTEM	1	3	16.67%
	PLV	POWER LOCKS ON BODY	4	3	16.67%
	RKE	REMOTE KEYLESS ENTRY	4	3	16.67%
	K28	CAST ALUMINUM EMERGENCY LIGHT HOUSINGS	2	2	11.11%
	K50	120VAC HEATER UNDER ATENDANT'S SEAT	2	2	11.11%
	K53	DELETE LONG-BOARDS, SHORT-BOARDS, AND STRAPS	4	2	11.11%
	SROV	Reverse Obstacle Sensor	3	2	11.11%
	STA	SPARE TIRE ASSEMBLY	4	2	11.11%
	TJ	TOOLS-TIRE REMOVAL AND JACK	4	2	11.11%
	UCT	UNDERCOATING	5	2	11.11%
	1611	OEM EXPORT DOCUMENT FEE	2	1	5.56%
	AW3	ADDITIONAL WARRANTY 36 MO/36K MI	3	1	5.56%
	CBU	BACKUP CAMERA	3	1	5.56%
	CR	CRUISE CONTROL	3	1	5.56%
	K09	INVERTER, VANNER 1000 WATT (INCLUDED IN K05)	1	1	5.56%
	K15A	SHIP LOOSE, ALL EXTERIOR MARKINGS, LETTERING & E	1	1	5.56%
	K15B	DELETE REFLECTIVE ORANGE BELT--ADD REFLECTIVE	1	1	5.56%
	K41	POLISHED CAST ALUMINUM FENDERETTE	3	1	5.56%
	K51	OPTICOM DEVICE	1	1	5.56%
	LEDI	LED PATIENT COMPARTMENT LIGHTING	2	1	5.56%
	PSM	PARTS AND SERVICE MANUALS	3	1	5.56%
	PSME	PARTS AND SERVICE MANUALS -- ELECTRONIC	2	1	5.56%
	PWL	POWER WINDOWS & DOOR LOCKS	3	1	5.56%
	SDP	SKIRT, DIAMOND PLATE	3	1	5.56%
	TT	ALL TERRAIN TREAD--REAR TIRES ONLY	3	1	5.56%

Option Analysis**From: 10/01/2008 To: 06/15/2009**

		# of Cases	Quantity	%	Average Cost
216	AMBULANCE, AIR TRANSPORT, CONV. CAB CHASIS W/ MOD	48	39		100,937.36
	K05 BASIC MEDICAL PACKAGE	48	39	100.00%	
	PSM PARTS AND SERVICE MANUALS	48	39	100.00%	
	STA SPARE TIRE ASSEMBLY	48	39	100.00%	
	TJ TOOLS-TIRE REMOVAL AND JACK	48	39	100.00%	
	K15 RED CROSS MARKINGS	42	37	94.87%	
	AES AUTO-EJECT SHORELINE	43	33	84.62%	
	K14 VOICE INTERCOM	43	33	84.62%	
	K19 DELPHI BU-31 HC-700 BATTERIES ILO OEM BATTERIES	37	31	79.49%	
	AWD OEM ALL WHEEL DRIVE	28	23	58.97%	
	K02A ELECTRIC SHIFT FOUR WHEEL DRIVE (REQUIRES AWD)	28	23	58.97%	
	SL SPOTLIGHT	19	16	41.03%	
	1611 OEM EXPORT DOCUMENT FEE	5	6	15.38%	
	SRP RUSTPROOFING per FED-STD 297E	5	6	15.38%	
	PSMA AIR FORCE ONLY, 2 Sets PSM, Ship To WR ALC/LEET	3	4	10.26%	
	AT ALL TERRAIN TIRE TREAD	6	2	5.13%	
	K34 LINEAR UPPER FRONT WARNING LIGHTS	6	2	5.13%	
	SROV Reverse Obstacle Sensor	6	2	5.13%	
	Grand Total:	194	159		